

TOTAL EXCELLENCE CENTRE™



‘Essential Management Skills’

Engage - Inspire - Lead

In partnership with



Fully Funded by



European Union
European Regional
Development Fund

Course Overview

This highly interactive and participative 'Essential Management Skills' course is for Managers and Leaders of growing B2B, Retail and B2C businesses and is designed to develop your Management & Leadership skills and capabilities, to enable future business growth.

Using a blend of theory, interactive group exercises, reflective and collaborative learning and case studies, we will look at a combination of skills and behaviours designed to increase your confidence, enabling you to become a more effective manager / leader.

Course Content

- > The role of the manager / leader to ensure business growth
- > Understanding personalities, characters & behaviours within teams (Success Insights)
- > Management / leadership behaviours and the impact on others
- > Developing "High Performing Teams"
- > Developing the skill of feedback to ensure continuity and consistency across teams
- > Identifying barriers that hinder communication
- > Embedding and translating business growth ideas into an action plan
- > Your natural management style and behaviour and adapting this to manage different individuals?
- > Problem Solving and having difficult conversations
- > Developing your communication skills
- > Working smarter not Harder – Personal Productivity

Next Course
'13th & 14th May 2019'

“As a training provider they are second to none. Having benefited from their training more than once, I can vouch for their professionalism, the quality of training and for being blooming nice people too. I was recently delighted to be invited to a panel interview as part of the Growth Hub's Executive Development Program to speak about my experience of working with them. I can't recommend them highly enough.

Momentum Legal”

About us

For over 20 years, we've been providing highly engaging, innovative, learning & development programmes to SME's and large multi-national organisations throughout the UK and Overseas.

We have built an outstanding reputation, designing and delivering high quality solutions, delivered by people who have lived the business experience and genuinely care about developing others.

Working in partnership with our clients, we get to really understand what they are looking for. This means we design training, coaching or consultancy solutions that's perfectly suited to your needs.

We believe we approach business with a different attitude to most – a 'spark' that means you can expect more than the ordinary!

To register your interest or for more information

Call Us: 0161 274 9292

Email Us: training@tec-uk.com

Visit Us Online:

www.totalexcellencecentre.com

Celebrating success working with SME's on the Executive Development Programme (EDP) over the last 3 years



Businesses Supported

226



Jobs Safeguarded

207



Jobs Created

221



Turnover Increased

£12,041,54

“ A professional team that delivers training to a consistently high standard and provides value-added return to the business.

DAC Beachcroft ”